



IPSA HOLDINGS AUSTRALIA **CAPABILITIES STATEMENT**







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IPSA Holdings Australia delivers complex projects through skilled project management and project delivery to the Construction Industry, Resources Sector Department of Defence and Governmental Departments. We recruit Indigenous businesses and employees into our experienced teams. IPSA closes the gap by mentoring and supporting all people in the delivery of reliable, successful and sustainable results.





CORE COMPETENCIES

- Construction – Infrastructure, Oil & Gas, Defence
- Design & Construct – tanks, pipelines, roads, building, drainage
- Maintenance – Civil, Structural, Mechanical, Electrical, HVAC
- Asset Management
- EPC/EPCM delivery
- Competency Assurance & Training
- Skilled Labour



VALUE

Reliable. Successful. Sustainable
Closing the gap

IPSA recruits and develops Indigenous businesses and employees. We mentor the ongoing growth of Indigenous businesses and communities by providing structured, sustainable work. Our experience is transferred to the new generations of Indigenous businesses through the training and support of project accounts, training, and project management.



EXPERTISE

APPLYING EXPERIENCE

IPSA has successfully completed

- Federal, State, Local Government Works
- Defence Infrastructure Projects
- Commercial Construction
- Resources Infrastructure Projects



LEADERSHIP

ROBIN FRANKLE, DIRECTOR

Robin has almost 30 years' experience as a Mechanical Engineer with approx. 25 years of delivering multi-disciplinary complex resource and Defence Infrastructure projects as a Project Director. Robin demonstrates a dynamic career with quantifiable achievements across safety, project delivery, tender proposals, business development, revenue growth and profit margin as well as employee/contractor attraction, retention and performance.

Robin is multi skilled and possess the ability to deliver at the highest level for all activities. Robin is an energetic promoter of new initiatives, gains inspiration by finding new ways, new methods and new avenues to optimise team safety and performance, gain stakeholder support and deliver strategic business goals. Robin mentors Indigenous businesses in project management and business skills as well as developing long-term relationships with businesses and communities.

JOANNE PELLEW, DIRECTOR

Joanne founded the first recruitment firm in Australia specialising in placing Indigenous people into to the mining industry and has placed over 1500 Indigenous people into jobs via labour hire and permanent roles over the last 8 years. Ochre is sought as a Tier 1 supplier by companies such as Fortescue Metals Group because they pass contract expectations for the technical qualifications, retention and short time to mobilisation of their talent. Joanne exceeds clients' goals for women and Indigenous hires and results have been achieved without the aid of Government funding.

GEOFF JENKINS, PROJECT DIRECTOR

Geoff has 30 years' experience as a Mechanical / Project Manager / Director delivering multi-disciplinary complex projects as a Project Manager / Construction/Project Director. Geoff demonstrates a delivery focused career with quantifiable achievements in safety, project delivery, value creation, proposal & business and new business creation into Innovative services, Defence and Infrastructure. He is also a AIPM Certified Project Director.

Geoff's international experience includes iron ore in Kazakhstan, processing in the Philippines, engineering services in India, phosphate in Turkey and oil and gas in New Zealand. He demonstrates competent leadership whilst being part of the team providing mentorship, support and employee/contractor attraction, retention as well as delivering projects on time and budget. He has specific experience is leading and delivering long term multiyear performance contracts always ensuring safety first skills application with increased business opportunities coupled with competent and repeatable performance.

His local experience includes oil & gas and refining capital projects, gas pipeline projects, defence and mining projects and infrastructure engineering and construction projects. He has excellent skills in contract management, project management and construction management. Geoff's direct experience includes BP Kwinana capital projects, Conoco Phillips capital projects, Epic Energy pipeline and capacity expansion, BHP Olympic Dam project & construction delivery, Defence engineering services and projects in fuel farms, explosive ordnance and electrical services and recently with Aboriginal Hostels Limited delivering Electrical and HVAC services.



OUR PEOPLE

SKILLS AND TRAINING THAT GET USED.

IPSA is differentiated by ensuring the people we recruit and train don't get lost through disengagement. Unlike other Registered Training Organisations, we help our people retain their skills through coaching and mentoring.

We can provide this follow through because our experienced people are an active part of the project delivery. Our RTO facilities are provided through one of our founders, Ochre Workforce Solutions, RTO code 52506.

- Training analysis
- Implementing Learning Management Systems
- Course development
- Nationally accredited training delivery
- Mentoring and coaching
- Cultural awareness
- Personal development

PERSONNEL RUNNING/MARCHING
ON ROADS WITHIN THE BASE HAVE
ABSOLUTE RIGHT OF WAY
WHEN PASSING PERSONNEL
SPEED LIMIT IS
10 km/h



RECENT AND CURRENT PROJECTS

BP Terminals WA & NT,
Completed on Feb 2018
Remediation /Rectification

WBHO, Ongoing
Consulting Services, Defence

**Aboriginals Hostels
QLD, NSW, VIC & NT**
Electrical statutory compliance,
HVAC maintenance and
emergency support for 29 hostels

PAST PERFORMANCE

Taylor Barracks, WA
Security Complex
Development

RAAF Learmonth, WA
Fuel Storage, LAWR
Fences

Defence Berrimah WA
Civil Works, Electrical &
Light Infrastructure

Defence, NT
13 Army Depots
Infrastructure Upgrades

RAAF Curtin WA
Bulk Fuel Storage

RAAF Tindal NT
Infrastructure Upgrade

RAAF Edinburgh SA
Electrical Upgrades

HMAS Stirling WA
Bulk Fuel Storage

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